

» LUBY PLANNED SERVICE AGREEMENTS



Saint Louis, Missouri



Cape Girardeau, Missouri



O'Fallon, Missouri



Caseyville, Illinois



Quincy, Illinois



Springfield, Missouri

We Rent With An Option To Buy! SERVING MISSOURI & ILLINOIS



2300 Cassens Drive
Fenton, MO 63026
(800) 325-3322
TEL (636) 343-9970
FAX (636) 343-4811

199 Airport Road
Cape Girardeau, MO 63702
(800) 993-9970
TEL (573) 334-9973
FAX (573) 334-1077

2999 Mexico Road
O'Fallon, MO 63366
(800) 210-9970
TEL (636) 332-9970
FAX (636) 332-6450

8853 Petroff Drive
Caseyville, IL 62232
(866) 397-9970
TEL (618) 387-9971
FAX (618) 397-9974

2625 N. 24th Street
Quincy, IL 62305
(800) 830-9970
TEL (217) 222-5454
FAX (217) 222-5650

4375 Camp Butler Road
Springfield, MO 62707
(800) 562-3371
TEL (217) 744-2233
FAX (217) 744-0330

e-mail: info@lubyequipment.com

website: www.lubyequipment.com

Power Generation Services



Proactive Maintenance For top performance from your generator

Preventative Maintenance Contracts

Enroll all of your generators

- Fixed prices for routine maintenance
- No need to stock parts
- Maintenance is documented for warranty coverage
- Maintenance at your convenience

We'll service your generator whenever and wherever is most convenient for you.

No Surprises

With a maintenance plan, you know what your costs are and what repairs are required. Included with every service is a comprehensive inspection.

On Schedule

All maintenance procedures outlined in your owner's manuals are conducted at suggested intervals.

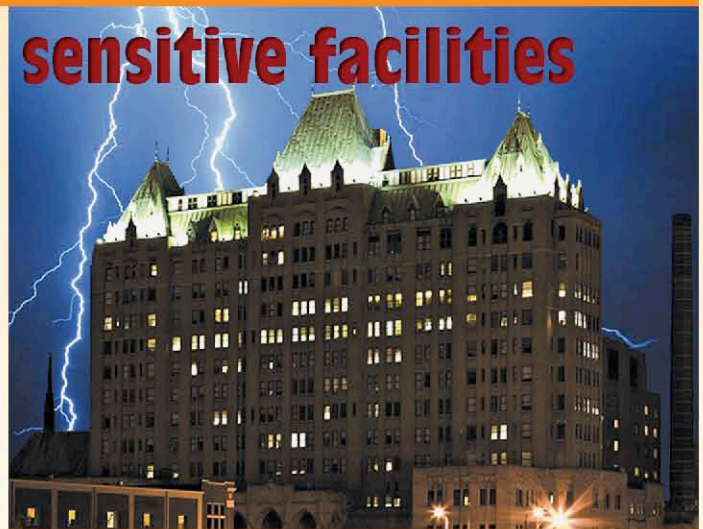
Quality Parts

Any replacement parts are the same quality that the factory built into your generator.



Recommended for power sensitive facilities

- Computer data centers
- Hospitals
- Utilities
- Pumping stations
- Commercial buildings
- Prisons
- Telecommunications facilities



Our mission at Luby Equipment Services is to provide a responsive and knowledgeable sales professional to assess your *On-Site Power Generation* requirements. To that end we source from the leading manufacturers of stand-by power generator products to provide a varied and complete solution to your *On-Site Power Generation* needs, bringing you the right product the first time. . . every time.

Luby Equipment Services provides complete "after the sale" service support through our six full service facilities in Missouri and Illinois. We focus on continuing factory training of our technicians, and have a network of fully equipped service trucks at all of our locations to solve your field service issues. Most of our technicians have been in the industry for many years and provide the most comprehensive service and industry leading, immediate response times throughout Missouri and Illinois. We service and support all brands of stand-by generators.

Call the location nearest you today!

How A Planned Service Agreement Will Make A Difference To Your Bottom Line

A **Planned Service Agreement** is any arrangement between you and **LUBY Equipment Services** that helps you lower your cost per unit of production and ultimately improves your bottom line. Contracts are designed to fit your business needs and can range from simple *Preventative Maintenance* to sophisticated *Total Cost Performance Guarantees*. Benefits you can gain with CMC include:

- Less down time . . . more machine uptime
- Spend more time managing your business
- Better Equipment Maintenance . . . lower operating costs
- Flat rate monthly fee or some other arrangement based on production hours
- Complete more work with less cost
- Flexible plans — No Pre-set Requirements
- Choose the products and services based on your needs
- You can cover individual systems, single pieces or equipment or entire fleets

LUBY Sales and Service will work with you to determine the best strategies to maximize productivity and minimize costs for your equipment.

Typical PSA Packages

- Hydraulic Services**
- Total Maintenance & Repair**
- Preventative Maintenance**
- Air Conditioning Services**
- Major Component Programs**
- Customized Agreements**

Luby's Power Generation Division



Power Generation Division

The power generation division was launched in 2005 when Luby Equipment Services was approached by a major manufacturer of power generator products to represent their products in our markets. This division's growth was aided by several ice storms and has become a major division and an integral part of our company. The common thread throughout our company is our emphasis on service and the need for 24/7 emergency response. Luby today sells and supports our Power Generation products throughout Missouri and Illinois with our six full service locations just like we do with other equipment lines. Luby is one of the largest providers of scheduled maintenance contracts in the two state area. We offer our maintenance services to all generator owners and cover all brands of generators.

Our Services

Maintaining a policy of zero downtime, Luby Equipment provides same day parts delivery and on-site service, 24 hours a day, 7 days a week. Technicians undergo extensive training and are certified for any equipment they service. They routinely troubleshoot a situation to identify problems and quickly offer solutions to enhance your equipment's performance.

LUBY
EQUIPMENT SERVICES

2300 CASSENS DRIVE • FENTON, MISSOURI 63026 • PH: 636-343-9970 • FX: 636-343-4811

PLANNED SERVICE AGREEMENT

The owner agrees to pay Luby Equipment Services for the following charges upon receipt of the invoices.

- ◆ 1st INSPECTION will be performed in the month of _____ **COST** _____
 - ◆ 2nd INSPECTION will be performed in the month of _____ **COST** _____
 - ◆ 3rd INSPECTION will be performed in the month of _____ **COST** _____
 - ◆ 4th INSPECTION will be performed in the month of _____ **COST** _____
 - ◆ 5th INSPECTION will be performed in the month of _____ **COST** _____
 - ◆ 6th INSPECTION will be performed in the month of _____ **COST** _____
 - ✓ Perform 2 hour Load Bank Test Accept _____
 - ✓ Fuel Testing (per unit) Accept _____
 - ✓ Oil Sampling (per unit) Accept _____
- (Fee includes oil/fuel filters and lubricant) **TOTAL ANNUAL COST** _____

THIS AGREEMENT COVERS THE EQUIPMENT LISTED BELOW FOR THE SPECIFIC INSTALLATION AT THE LOCATION INDICATED.

	UNIT 1	UNIT 2	UNIT 3	UNIT 4	UNIT 5
Generator Make					
Generator Model					
Generator Serial Number					
Generator Spec					
Engine Make					
Engine Model					
Engine Serial Number					
Generator Size (KW)					
Transfer Switch Make					
Transfer Switch Model					
Transfer Switch Serial #					

PLEASE COMPLETE

OWNER _____ TELEPHONE _____

ADDRESS _____

BILLING ADDRESS _____

GENERATOR LOCATION _____

CONTACT NAME _____ FAX NUMBER _____

PURCHASE ORDER NUMBER _____ EMAIL ADDRESS _____

SIGNATURE _____ TITLE _____

REMARKS:

FOR COMPANY USE ONLY:

Agreement Date: _____
 For Luby Equipment Services by: _____ Rick Clark/Bob Hatter

Load Bank Testing



Luby Equipment Services provides periodic load bank testing. Load bank testing simulates the electrical demands that your generator is likely to experience when put into use. The test monitors the engine and generator to ensure proper operation.

We recommend an annual load bank test to identify problems before you need to use your generator. Although weekly tests under no-load or light-load conditions are important, they do not permit engine fluids to reach their proper operating temperature. As a result, cooling system controls will not be sufficiently exercised.

Industrial Diesel Polishing Systems

For Power Sensitive Facilities

Computer Data Centers • Hospitals • Utilities
 Pumping Stations • Commercial Buildings
 Telecommunications Facilities • Prisons
Cleans Fuel and Tank Interior

Fuel stored 6 months or longer will degrade naturally by accumulating water from condensation, gum will form from aging and will grow bacteria, yeast and fungus in the water. This cycle reproduces rapidly and if ignored, can spoil an entire tank of fuel.

Power Generators sitting on standby for long periods of time, waiting to

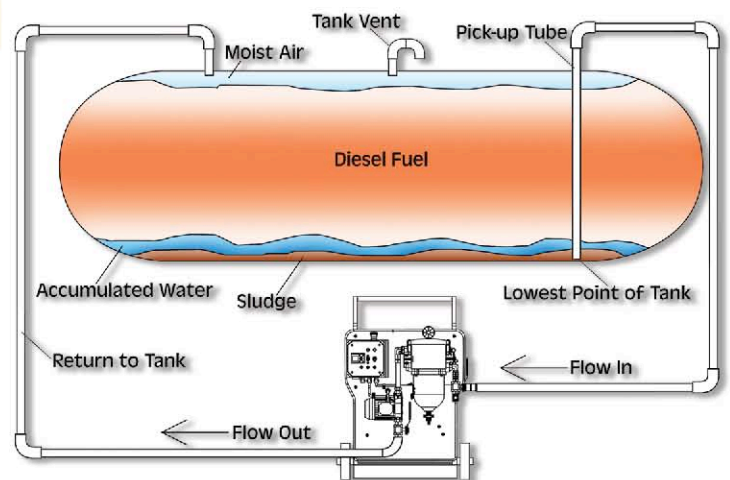
be called upon to supply emergency power, are continuously accumulating a daily build-up of condensation which falls to the tank bottom.

As fuel heats, it absorbs moisture from the air. As fuel cools, the entrained moisture condenses promoting bacteria growth, clogged filters and fuel injection issues.

Here's what to do to avoid this condition

LUBY Equipment Services' fuel polishing and conditioning will circulate the fuel at a low flow rate from the fuel tank bottom through a patented Separator-Filter, removing water and bacteria laden moisture and dust, then returning the cleaned fuel to the tank.

This process can only be done at low flow rate to eliminate the possible emulsification and mixing of your cleaned fuel with the contaminants.



Experienced Parts Personnel

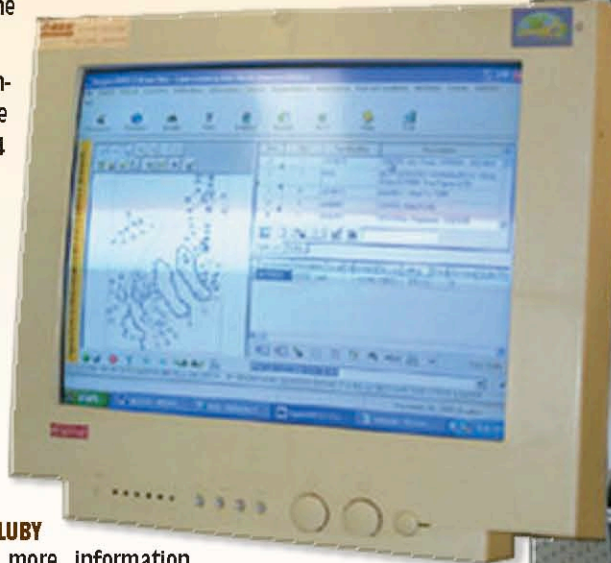


No matter how well-built or managed, your system will eventually need service. When it does, we have the repair options, trained professionals, and proper tooling — backed by the industry's best parts availability to get your machines up and running quickly and reliably. Count on **LUBY Equipment Services** with the following support:

- Experienced technicians provide better care
- Cost Competitive service and options
- Full parts inventory
- Virtually any rebuild and repair
- Service representatives in the field with measuring and monitoring equipment
- Preventative support services to avoid costly downtime
- Early warning systems that identify problem areas

With Easy On-line Parts Look up and Ordering

- Registration is quick and simple. Once registered you have full access to **PartStore** with the ability to customize the site with your information.
- The industry's most comprehensive parts and service database available at your fingertips 24 hours a day, 7 days a week.
- Search online parts manuals, review pricing information, check availability and select shipping method. It's that simple.
- **LUBY's** on-line *Parts Books* and *Service Information System* are available to help ensure that the correct parts are chosen.



See **LUBY's** website or contact a **LUBY Equipment Services** representative for more information today. We're ready to demonstrate how our online **PartStore** can simplify your day to day operation.

LUBY POWER GENERATION SKILLS AND EXPERIENCE

LUBY Offers the following skills and expertise:

- Project management including On-site generator design/build projects
- Generator portable rentals, including custom applications/paralleling/transformers/temporary switch gear/electrical infrastructure
- Cellular site power management
- Load analysis
- Electrical primary, secondary, industrial and commercial generator service
- Experts in Variable frequency drives and soft starts
- UPS systems design, installation and technical support
- Blue prints and schematics analysis
- Design layout for plumbing and electrical installation of generators
- Advanced master mechanics for diesel and gaseous repairs
- ASCO, Zenith, Onan, Russell Electric and Cutler switch gear with open, delayed or closed transition
- Custom generator monitoring systems, mobile and stationary
- Complete generator rebuild and refurbishing including control analysis and replacement
- Welding and fabrication

We Offer A Complete Turn Key Proposal for Design, Application and Pricing. Including Installation For Your On-Site Power Generation Needs.



EQUIPMENT IS OUR PRODUCT... SERVICE IS OUR BUSINESS!



Power Generation & Construction Equipment Locations

Missouri



Saint Louis
2300 Cassens Drive
Fenton, Missouri 63026
636-343-9970



Cape Girardeau
199 Airport Road
Cape Girardeau, Missouri 63702
573-334-9937



O'Fallon
2999 Mexico Road
O'Fallon Missouri 63366
636-332-9970

Illinois



Caseyville
8853 Petroff Drive
Caseyville, Illinois 62232
618-387-9971



Quincy
2625 North 24th Street
Quincy, Illinois 62305
217-222-5454



Springfield
4375 Camp Butler Road
Springfield, Illinois 62707
217-744-2233



Other Equipment We Sell

